

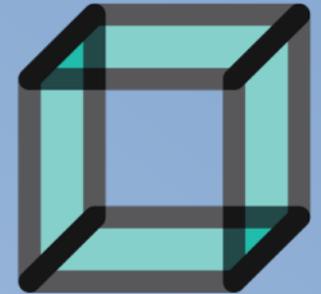


med
Spring



A better way

Evaptainers



to connect food & people

NEEDS:

post-harvest losses as high as 45% for fruits and vegetables.

total loss of \$4 billion dollars in Africa annually.



NEEDS:

30-40% of food in Morocco is lost to spoilage.

1 Million families don't have a fridge.



SOLUTION:

Low cost refrigerator that works only on water.

We developed a low cost solution under 30 Euros to create dependable cold-chain solutions without dependence on costly infrastructure.



CUSTOMERS

Our technology has the potential to usher in a wide range of benefits.

Farmers, Low-income families, Non electrified areas
Outdoor vegetable vendors, campers, Fisherman ...



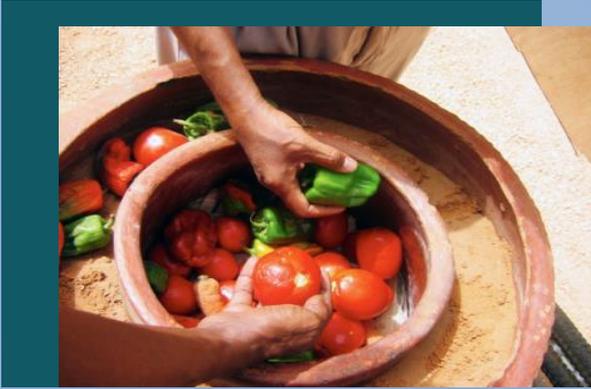
ADDED VALUE



INTERVIEW OF HAMID ONE OF OUR BENEFICIARY WHO USES EVAPTAINERS :

- Hamid saves 50 Dhs (5 euros) Per week
- Hamid Saves time to work on the field
- Hamid does Fewer trips to the market to replace the spoiled food.
- Hamid has Less spoilage

COMPARATIVE ADVANTAGE



Traditional devices (Zeer-pot) :

- made of clay
- Heavy
- hard to manufacture
- fragile

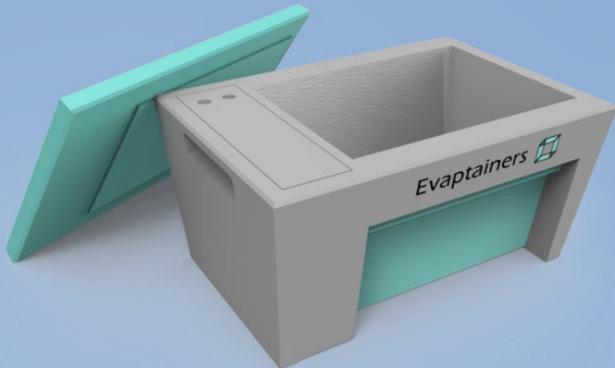
Conventional refrigerators :

- Use electricity
- expensive

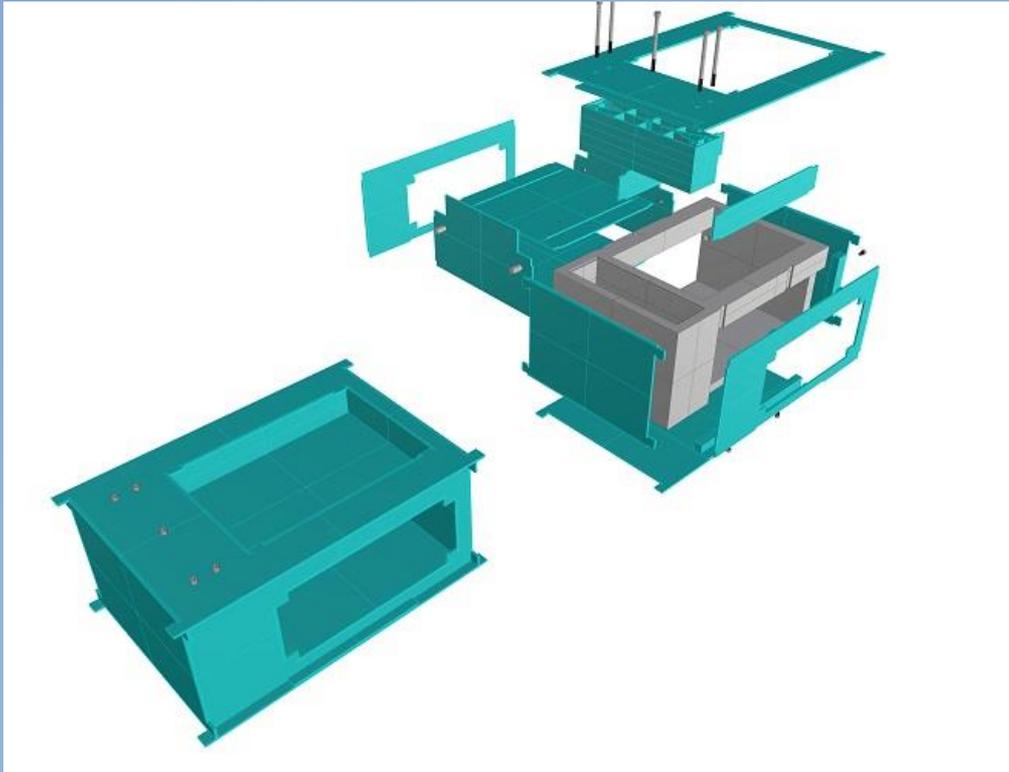


EVAPTAINERS :

- Under 30 Euros
- Use No electricity
- Easy to manufacture
- Light weighted
- Durable



ADVANTAGE



- Designed for mass-manufacturing, reducing costs.
- 2 factories ready to work with us (Agadir and Casablanca)

TEAM

DOW Grand prize Winner
MIT Africa Innovate Winner
MassChallenge Finalists
Featured on CNN Money, Treehugger, Earth911



COO

Quang Truong
Agriculture/Rural
Development

- HighQuest Partners
- ACDI/VOCA
- Heifer International



CTO

**Jeremy Fryer-
Biggs**
Engineering

- NextGen Knives
- Mebotics
- Cymedica



MMD

**Yassine
Maghnouj**
Marketing

- *Chaque canette compte*
- Xerox Corporation
- Sucremuse

3-year impact

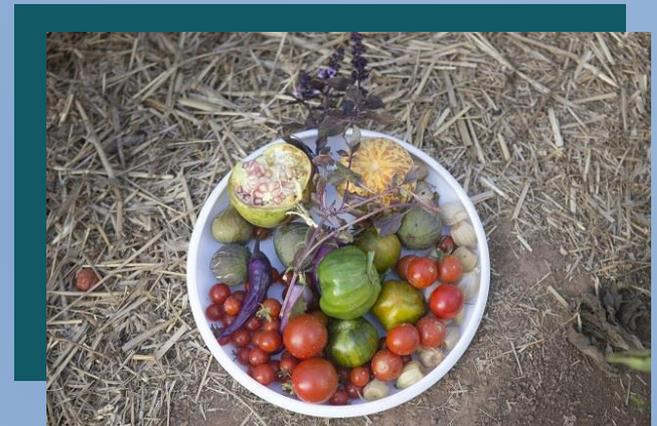
We can produce the units cheaply enough to be profitable

- Price per unit: 300 dhs (28 euro)
- COGS (cost on global sales) : 150-170 dhs (15 euros)
- Break even point: 40,000 units

Financial break-even in 3 years

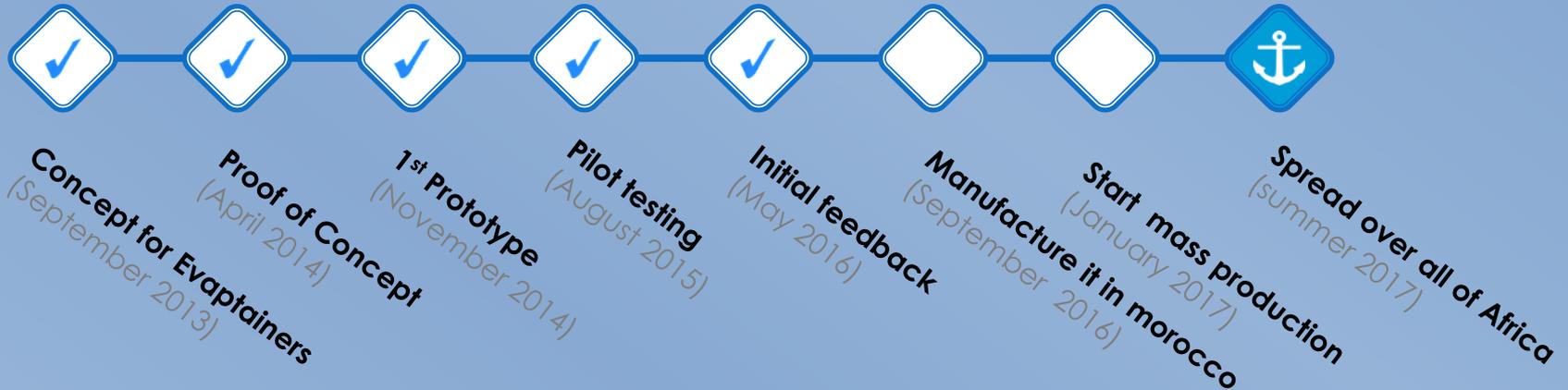
IMPACT

Help families reduce food lost to spoilage, improving their lives.



Product timeline

Where we are
NOW:



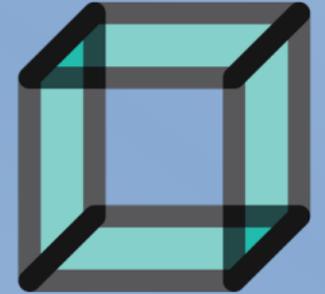
What we need

Serious investors that are willing to invest and be a strategic partner , we are willing to give up equities.

NGO'S or Governmental institutes to start pilot testing in other countries.

Data and experiences of distribution models in rural areas at different countries.

Evaptainers



WEBSITE:

www.e-tainers.com

CONTACT:

yassine@e-tainers.com